

How to Use the Statewide Contract for Two-Way Radio Systems, Equipment, and Services

Contract #: ITT40 **Contract Duration:** 07/01/2009 to 06/30/2015

MMARS #: ITT40* **Options to renew:** None

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This contract contains: Prompt Payment Discounts (PPD), Supplier Diversity Program (SDP), and Environmentally Preferable Purchasing (EPP) Program

Contract Summary

This statewide contract was extended through June 30, 2015 in order to accommodate the transition to the new statewide contract for 2-Way Radio Equipment, Systems, and Services expected to result from the Request for Responses RFR ITT57.

Category 1 – Manufacturer Sales and Service

This category provides sales and services for the entire Commonwealth, either directly through the major Two-Way Radio brand manufacturers or through authorized subcontractors identified in an Authorized Subcontractor List document attached to the vendor's Master Blanket Purchase Order in COMMBUYS. Invoices and payments must be from/to the Category 1 vendor only.

Category 2 – Regional Authorized Sales and Service

This category includes resellers and service centers authorized by the major manufacturer brands. Vendors in this category may limit their ITT40 engagements to one or more regions of the Commonwealth specified in their award.

Category 3 – Regional Authorized Service

This category includes service centers authorized by the major manufacturer brands. Vendors in this category may limit their ITT40 engagements to one or more regions of the Commonwealth specified in their award. Vendors in this category provide services such as repair and maintenance. Replacement parts such as microphones, antennas, and batteries needed for the repair and maintenance of equipment are available in this category, however new equipment purchases should be made under Categories 1 and 2.

Regions

Vendors in Categories 2 and 3 may accept engagements in non-awarded regions, provided they meet all terms and conditions of the ITT40 statewide contract, particularly the Service Level Agreement requirements. Vendors in Categories 2 and 3 must respond to requests for quotes from Buyers located within their awarded regions.

- 1: West Region, including Berkshire, Franklin, Hampshire and Hampden Counties;
- 2: Central Region, including Worcester County;
- 3: Northeast Region, including Middlesex and Essex Counties;
- 4: Boston Region, including Suffolk and Norfolk Counties;

- 5: Southeast Region, including Plymouth, Bristol and Barnstable Counties;
- 6: Islands Region, including Dukes and Nantucket Counties.

Note regarding construction

This contract may not be used for projects valued at \$10,000 or more for construction, maintenance, or repairs, for vertical structures subject to MGL c. 149 § 44A; nor for projects valued at greater than \$10,000 for construction, maintenance, or repairs for public works subject to MGL c. 30, 39m.

Benefits and Cost Savings

- Buyers have a choice of working directly with the manufacturers or with local authorized resellers.
- Competitive pricing. Labor rates in Categories 2 and 3 are significantly lower than those offered by Category 1 vendors in most cases.
- Local resellers and service centers, many of which are small businesses, offer competitive pricing and fast response times.

Who Can Use This Contract?

Applicable Procurement Law: MGL c. 7, § 22; c. 30, § 51, § 52; 801 CMR 21.00

Eligible Entities:

- 01. Cities, towns, districts, counties and other political subdivisions
- 02. Executive, Legislative and Judicial Branches, including all Departments and elected offices therein;
- 03. Independent public authorities, commissions and quasi-public agencies
- 04. Local public libraries, public school districts and charter schools;
- 05. Public Hospitals, owned by the Commonwealth;
- 06. Public institutions of high education
- 07. Public purchasing cooperatives;
- 08. Non-profit, UFR-certified organizations that are doing business with the Commonwealth;
- 09. Other states and territories with no prior approval by the State Purchasing Agent required; and
- 10. Other entities when designated in writing by the State Purchasing Agent.

Pricing and Purchase Options (All Categories)

Purchase Options

Most purchases made through this contract will be outright purchases. Services can be hourly rate or fixed price (such as an annual maintenance contract).

Quotes

Buyers are not required to seek multiple quotes under this contract. However, most major two-way radio brands are represented by multiple vendors on this contract and buyers are encouraged to seek quotes from multiple vendors.

Pricing and buying details

All orders placed under this contract should include the following statement: "This order is placed under Statewide Contract ITT40." In addition it is recommended that the following language be included: "The terms and conditions of Statewide Contract ITT40 are incorporated herein and made a part hereof. Conflicting or additional terms, conditions or agreements included in or attached to this form shall be considered to be superseded and void."

Prevailing Wage

All or part of the services available under this Statewide Contract may require the payment of prevailing wages pursuant to M.G.L. c. 149. Public entities that utilize this contract will be considered the "awarding authority". The awarding authority has the legal obligation to request a prevailing wage

schedule from the [Department of Labor Standards \(DLS\)](http://www.mass.gov/dols) at www.mass.gov/dols or by calling the DLS Prevailing Wage Program at 617-626-6975.

Vendors are responsible for complying with the Prevailing Wage law; however the maximum rates at which vendors may invoice for labor are specified in the cost tables attached to each vendor's MBPO in [COMMBUYS](http://www.commbuys.com) at www.commbuys.com.

Additional Information

Service Level Agreements

All Contractors must meet the Service Level Agreement requirements of the RFR for any installation or service orders accepted, whether it is in their awarded region(s) or a non-awarded region:

- The maximum response time to quote requests is two (2) business days.
- Contractors shall install and have equipment ready to operate, pursuant to the manufacturer's installation policy, within thirty (30) days of delivery unless otherwise agreed upon in writing by the Eligible Entity.
- The maximum response time to technical support calls is two (2) hours from initial request to on-scene arrival unless otherwise agreed in writing between the Eligible Entity and the Contractor. It is desirable that Contractors provide shorter technical support response times. Bidders must include the costs, if any, for technical support calls in the Cost Tables.

Where to Find Contract Information on COMMBUYS


Each of the 12 vendors on this contract has been assigned a unique Master Blanket Purchase Order (MBPO) number. Vendor pricing is located in the line item catalog and in the cost table spreadsheet documents located in the attachments tab on the MBPO for each vendor.


To access vendor contracts, the Request for Response (RFR), related documents and form, please go to the [COMMBUYS](http://www.commbuys.com) (www.commbuys.com) website. Click on "Contract & Bid Search" then, select the "Contracts/Blankets" radio button.

- Enter "ITT40" in the Contract/Blanket Description field
- Select "Statewide Contract" from the Type Code pull-down menu
- Click "Find It"

Vendor List and ITT40 Common Documents

An additional MBPO resulting from the above search includes "ITT40 Common Documents" in the Description field. This MBPO contains a list of all ITT40 vendors located in the Distributors list on the Vendor tab. Documents common to all ITT40 vendors, including the Contract User Guide, the Request for Response (RFR ITT40) and its amendments, and the Vendor Quarterly Engagement Report template are located on the Attachments tab.

Contract/Blankets #	Description	Vendor Name 
PO-14-1080-OSD01-OSD10-00000000220	ITT40 Two-Way Radios	Communications International, Inc.
PO-14-1080-OSD01-OSD10-00000000227	ITT40 Two-Way Radios	Comtronics Corporation
PO-14-1080-OSD01-OSD10-00000001415	ITT40 Two-Way Radios	E.J. Riemitis Company, Inc.
PO-14-1080-OSD01-OSD10-00000001208	ITT40 Two-Way Radios	Green Mountain Communications, Inc.
PO-14-1080-OSD01-OSD10-00000001209	ITT40 Two-Way Radios	Harris Corporation
PO-14-1080-OSD01-OSD10-00000000237	ITT40 Two-Way Radios	Icom America Inc.
PO-14-1080-OSD01-OSD10-00000001200	ITT40 Two-Way Radios	Industrial Communications
PO-14-1080-OSD01-OSD10-00000001350	ITT40 Two-Way Radios	Motorola Solutions, Inc

<u>Contract/Blankets #</u>	<u>Description</u>	<u>Vendor Name</u> 
<u>PO-14-1080-OSD01-OSD10-00000001189</u>	ITT40 Two-Way Radios	New England Communications Systems
<u>PO-14-1080-OSD01-OSD10-00000000241</u>	ITT40 Two-Way Radios	Pittsfield Communication Systems, Inc
<u>PO-14-1080-OSD01-OSD10-00000000244</u>	ITT40 Two-Way Radios	TCS Communications Corporation
<u>PO-14-1080-OSD01-OSD10-00000000247</u>	ITT40 Two-Way Radios	Vertex Standard USA, Inc.
<u>PO-15-1080-OSD01-OSD10-00000001606</u>	ITT40 Statewide Contract Documents and User Guide	Conversion Vendor

Strategic Sourcing Team Members

Name	Organization
Christopher Barry	Quincy Fire Dept.
William Christofori	Hampden County Sheriff's Dept.
Michael Germano	Worcester County Sheriff's Dept.
Gary Gutowski	Massachusetts State Police
John Kenney	Hampden County Sheriff's Dept
James Malary	Bureau of State Office Buildings
Rick McDonald	Executive Office of Transportation
Michael Resonina	Dept. of Corrections
Awilda Rivera	Massachusetts State Police
LT. David Sprague	Massachusetts State Police
John Surette	MEMA
Kenneth Wood	Quincy Police Dept.
Kristjan Viise	Environmental Police